



UD TRUCKS

TESTIMONIAL

Air Ground Xpress

Air Ground Xpress is a well known air cargo and expedited freight carrier based in Pittsburgh, Pennsylvania. Their fleet of 90 UD2600s is a familiar sight from the Western Pennsylvania to the air cargo terminals at JFK International Airport in New York City. The company uses the longer wheelbase UD2600s with 24 foot aluminum van bodies, for the extra cargo capacity needed for some government freight consignments and other heavier cargo.



Phil Fall, President of AGX, founded the company in 1981, and has been growing since that day, by providing personalized delivery services to over 300 accounts in the Northeast. "We bought our first UD TRUCK in 1987," says Fall, "And we've been buying them ever since. They provide the kind of up-time we need to make good on our every day promise of on-time expedited delivery. In our business, an hour late is too late, and downtime will make a company like ours pay a dear price in lost customers and lost revenues." Tom Bradley, AGX's Director of Maintenance says "I need trucks that are predictable as well as dependable. With the UD TRUCKS I can predict maintenance procedures that can be scheduled before a problem develops and keep the truck on the road serving our customers. It's the unscheduled maintenance that makes down-time. And the UD's just don't give us the down-time we've seen with other brands."

According to Fall, the UD2600s run an average of 70,000 miles each per year. At between 280,000 and 300,000 miles the trucks are rotated out of the fleet in favor of new units. "There are still a lot of miles left in them at that point, but we find that the resale values are just about right at that mileage, and putting fresh UD TRUCKS units on the front line is the right thing to do," says Fall.

"UD Trucks are not only dependable, they're predictable to be out of the terminal and running every day"