



UD TRUCKS

# TESTIMONIAL

## *CrossCountry Courier*



CrossCountry Courier, an expedited freight carrier headquartered in Bismarck, North Dakota has been providing the on-time, every time, next day service their customers have come to expect for almost 25 years. UD TRUCKS is an integral part of their success story, according to Fleet Manager Gale Olsen. The company operates 80 UD2600 vehicles equipped with 28 foot van bodies on regular routes from 16 terminals located in North Dakota, South Dakota and Minnesota. CrossCountry also serves customers in Wisconsin, Iowa and Montana and interlines with other freight companies to provide service throughout

the United States. The UD2600 is the ideal choice for the company because unlike other expedited freight operators, there is no weight restriction placed on the freight they handle. Olsen says "Basically, if it will fit in a 28 foot van body, and we can stay within the truck's GVW rating, we'll accept the shipment and get it to its destination the next day. That means from a small parcel to farm equipment, we'll handle it."

Olsen says, "We operate in 100 degree weather in the height of summer, and in sub-zero temperatures during the winter. No matter how cold it gets, and no matter how deep the snow gets, the only time we shut down operations is when the Department of Transportation advises no travel and closes the roads. The UD TRUCKS we operate are more than tough enough for that kind of grueling work, but that's just one of the reasons we keep buying them. The quality of the chassis and powertrains allow us to place them into service and just about forget about them except for preventative maintenance. Plus, UD TRUCKS offer the lowest cost per mile numbers of any of the vehicles we've operated, and we've tried just about everything over the years. About the only concessions to the winter weather we have to make is the installation of an engine block heater and a strict fuel management program geared to the daily temperature."

**CrossCountry Courier depends on UD TRUCKS to help  
the company deliver the promise of its Mission Statement -  
"Providing Service to the Customer Beyond Their Highest Expectations."**